

## **Account Manager**

### **Join our talented commercial team!**

Are you an ambitious Account Manager looking for a fantastic growth opportunity? We are expanding our team and seeking a self-motivated individual with a proven record of delivering excellence and building client relationships in a healthcare communications agency.

#### **What we offer:**

- Access to senior-level support to accelerate your professional growth
- Opportunities to leverage your strengths and make a significant impact
- A friendly, independent work culture
- A diverse range of project types across medical and corporate communications
- Flexible hybrid working options
- Competitive salary and benefits (£35,000–45,000, dependent on experience)

**The role:** As a valued member of the Alpharmaxim team, you will:

- Drive organic business growth by fostering strong client relationships and leading the team to deliver exceptional results
- Contribute to new business opportunities by collaboratively developing creative proposals and confidently presenting our ideas
- Act as a key point of contact for clients, driving strategic conversations, sparking innovative ideas, crafting compelling messages and ensuring seamless project delivery
- Oversee resourcing, working with other departments to balance workloads and promote effective cross-functional teamwork
- Manage client budgets efficiently, providing accurate visibility of revenue and invoicing milestones

#### **Key competencies:**

- Results-oriented mindset
- Strong project management skills
- Excellent relationship-building abilities
- Collaborative approach
- Industry expertise
- Innovative thinking

**About us:** At Alpharmaxim, we drive behaviour-changing communications to empower our clients in fulfilling their promises to patients, families, healthcare professionals, employees and internal teams, enabling the change that leads to healthier communities.

Guided by the principles of behavioural science, we approach every project with a collaborative mindset, fuelled by a passion for making a meaningful impact. We work with dedication to unlock the full potential of our clients' visions, creating narratives that resonate deeply and solutions that drive real change. With integrity, creativity and an unwavering commitment to excellence, we transform ideas into impactful, purpose-driven outcomes.

For over twenty years, we have blended scientific and creative expertise to develop compelling communications that are driven by emotion and grounded in scientific principles, inspiring confidence and driving transformative behaviour change to achieve tangible results.

**Our culture and people:** We are a dedicated creative team with a passion for science and a shared commitment to our clients. Working in an open, inclusive manner, every individual is empowered to contribute, share their ideas and make themselves heard. We learn and grow together, benefiting from each other's talent and experience to develop our own capabilities and find fulfilment in our work.

**Get in touch:** Does this role appeal to you? If you would like to discuss this opportunity with us, please contact Rebecca Taylor via email: [rebecca.taylor@alphamaxim.com](mailto:rebecca.taylor@alphamaxim.com).

**Application deadline:** 14 April 2025